

*Engage ~ Lead ~ Inspire*

# COMMUNICATE WITH INFLUENCE AND IMPACT

*Impact, clarity and confidence*



This workshop will enhance your ability to have quality conversations in the workplace, including techniques to engage stakeholders at all levels and gain the allegiance of your peers.

Tight time pressures and demands can often mean you don't get time to clearly think about what you want to say or prepare how you will say it. This can limit your performance and the effectiveness of your communication and ultimately the results you achieve.

This workshop will allow you to think through your key messages and understand how they may be communicated with maximum effectiveness.

You will enhance your ability to have quality conversations with individuals and teams; making it easier to increase engagement and achieve a sustainable improvement in performance.



## TESTIMONIALS

*This course is incredibly valuable for anyone working in any workplace – there was not a single wasted moment or irrelevant piece of information presented. I learned a lot and had a great time doing so.* HOLLY, BHP

*I have learnt valuable tools to develop my confidence and ability to deliver messages to important people. Margot was invaluable in helping me understand this.* NIKKI, BHP

*Creating a brand name is important. Margo effectively lead by example, her brand name illustrates strength of character with a depth of knowledge in communication techniques.* WENDY, Qantas

*Confidence has increased and skills learnt will definitely help in my career path, thank you!* GLEN, Barrick Gold

*Superb training course, the most valuable training I have attended in years.* BHP



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You will learn how to identify people's preferred communications style, how to relate well with others by using your skills to build rapport and communicate succinctly and powerfully.

The emphasis is to improve your ability to clearly and confidently communicate with others.

### KEY BENEFITS

- Communicate with impact, clarity and confidence
- Build rapport
- Understand and respond to different communication styles
- Lead by inspiring with engaging and powerful communication
- 6 Key principles of influence
- How to structure key messages
- Delivery techniques for maximum impact

**DURATION: ONE DAY WORKSHOP**

**CLIENT SPECIFIC**

*The program can be timed and tailored to suit your industry, people and specific safety outcomes.*



### ABOUT THE FACILITATOR

MARGO HALBERT has a passion for the art of influence and presentation. Her techniques can help you communicate and lead more effectively in everyday workplace communications. As a coach and workshop leader Margo makes mastering these advanced skills an enjoyable and achievable process. Her sound business acumen and results driven approach has made her a trusted business advisor for many of Australia's leading organisations and their senior executives.

### QUALIFICATIONS

- High performance Coach & Mentor
- Past WA Speaker of the Year
- Past National and State President of The Professional Speakers Association
- Accredited Executive Coach.
- Certified Practitioner in Neuro-Linguistic Programming (NLP)
- Bachelor of Commerce (UWA)
- Accredited 360 Feedback Facilitator
- Facilitator for Behind Closed Doors - women's leadership
- Established and managed Rogen Australia (WA)
- Senior Business Development Lead - Oracle

Margo's clients include Chevron, Shell, Wesfarmers, BHP, Woodside, RAC, Crown, Bunnings, FMG, Anglo Gold.

### BOOKINGS

EMAIL [margo@margohalbert.com.au](mailto:margo@margohalbert.com.au)

PHONE 0419 997 440

BOOK [margohalbert.com.au/workshops](http://margohalbert.com.au/workshops)