



- Keynote Speaker
- Meeting Facilitator
- Presentation Coach
- Panel Moderator
- High Performance Coach & Mentor

## Margot Halbert BCom (UWA) CSP (Certified Speaking Professional), Founder and Director of Positive Persuasion

Margot is an expert in leadership communication, influence and presentation.

Founder and director of Positive Persuasion and founder of LeaderSpeak™, Margot is also founding lead facilitator of the Women Who Lead program, and the incumbent National President of the National Speakers' Association of Australia (National Speakers).

With many years corporate experience, Margot has become a trusted business advisor for many of Australia's leading organisations. Using commercial acumen and communication skills, Margot advises senior executives and professionals in persuasive and effective communication strategies and behaviour.

Margot complements this with practical facilitation and chairing of meetings and business events and is an engaging guest speaker.

Margot has achieved the highest international accreditation as a professional speaker, a Certified Speaking Professional (CSP), and was awarded the WA National Speaker Association "Speaker of the Year 2009".

A firm believer in the benefit of networking and the sharing of ideas, Margot brings to her clients contemporary leadership and business best practice through her associations such as the CEO Forum Group, The Executive Connection (TEC), National Speakers and the Institute of Company Directors.

Margot is an accredited Executive Coach and is also a Certified Practitioner in Neuro-Linguistic Programming (NLP).

As the Director of Positive Persuasion, Margot has experience in a broad cross-section of industries. Margot's regular recurring clients include a prominent portfolio of **Wesfarmers, Bunnings, BHP, Woodside, RAC, Crown Perth, FMG Ltd, Shell, ABN Group, AngloGold Ashanti** and **Barrick Gold**.

Her assignments have included coaching a senior executive team to lift the professionalism of their presentations, stakeholder engagement and communication skills.

Margot is passionate about people. She loves the privilege of working very closely with people to encourage and inspire them to realise their potential to be the best they can be.

Outside her work, Margot is a proud mother of two beautiful girls and an aspiring tee-ball coach and umpire. She has a keen interest in viticulture and part owns a vineyard in the south of Western Australia, where you might find her sampling the produce or getting into a good book. Margot also serves on the Foundation Board for Methodist Ladies College.

'Margot has a wonderful presence and feedback from delegates following the conference was very positive. She is a very intelligent and professional presenter and a very skilled communicator.'

It was a pleasure to work with such an experienced, intelligent and professional speaker.

Helen Ainsworth, Conference and Marketing Manager, Executive Assistants Network

'Margot is an enthusiastic presenter who knows exactly what she is doing. Highly recommend Margot.'

Nira, BHP Billiton

'Margot was the best presenter I have had the pleasure to work with.'

Margaret, WesSafe

'Margot is a dynamic presenter and really helps you to identify your opportunities for development but in a fun and interesting way – all the while, maintaining professionalism.'

S D, Bunnings

'Margot is inclusive and engaging and her experience shines throughout from start to finish. It was well worth taking 2 days out for the Presenting to Influence Program.'

Max, ABN Group

'Margot delivered an excellent course, which has provided our team with effective tools we can implement across a range of our job responsibilities.'

Laura, BHP Billiton