

# Michael Grinder 2018 Tour



Limited  
Spaces  
Available!

## To Love, to Honour, to Negotiate - Couples Weekend Workshop

Friday 23rd March 2018 : 6pm to 9pm  
Saturday 24th March 2018 : 9am to 4pm  
Sunday 25th March 2018 : 10am to 1pm

### Venue:

Seashells Mandurah

### Investment:

\$725 per couple or \$600 per couple  
if booked and paid in full by 31/01/18.

This is your invitation to commit to the ultimate long-term relationship gift and re-treat yourself to a romantic weekend away from the City! Discover the magic of appreciation, healthy communication, laughter and life together in this one-of-a-kind getaway. Expect this weekend to be a fun, thought provoking and rewarding weekend with your partner.

This program will be offered away from the city that you live in - it is intended to be a get away.

## Group Dynamics - Instantly become more Credible, Confident and Persuasive.

Thursday 22nd March 2018 : 8.30am to 4pm  
Friday 23rd March 2018 : 8.30am to 4pm

### Venue:

Perth CBD (TBA)

### Investment:

\$875 or \$725 if booked and  
paid in full by 31/01/18.

Imagine how much you could learn in two days about Group Dynamics from the world's foremost expert in the area of non-verbal communication!

Whether you are a trainer, manager, facilitator or chair of a group we all need to recognise what kind of group we are working with. Working with a group is like travelling - you have to know what country you are to select the appropriate language and behaviours. This program is a gold mine of strategies for dealing with every kind of group.

### **What's in this for you and your team?**

- Give your group more energy by understanding the process behind Group Dynamics.
- Learn how to interpret patterns that naturally exist in groups.
- Understand how to truly influence and lead others.
- Learn how to be aware of Leaders and Barometers in a group and the KEY to directing group energy.
- Capture, persuade and hold people's attention naturally.
- Effortlessly inspire people into action.
- Be able to elevate positive leaders and manage negative leaders.
- Dramatically enhance your group mastery skills.
- Learn strategies to circumvent resistance and take more control over your results.
- Recognise and increase the receptivity of people or groups to whom you present.
- Learn how to create a harmonious, productive and supportive environment.
- Be able to take care of yourself so that you remain healthy.
- Be able to apply what you learn to every aspect of your life!



Michael Grinder is a master of, and world renown expert in, the power of influence - the science of non-verbal communication, non-verbal leadership, group dynamics, advanced relationship building skills and presentation skills.

Michael teaches others how to use influence verbally and non-verbally. If one manages for the sole outcome of gaining compliance, then one is operating from power. We want to operate from influence. The power template is short-term, focuses on the issue level of the communication and is results-oriented. Whereas influence is longer term, focuses on the relationship level of the communication and is more process-oriented.



Margo has a passion for the art of influence and presentation. Her techniques can help you communicate and lead more effectively. As a coach and workshop leader Margo makes mastering these advanced skills an enjoyable and achievable process. Her sound business acumen and results driven approach has made her a trusted business advisor for many of Australia's leading organisations and their senior executives.

To Book go to <http://margohalbert.com.au/workshops/>,  
or email [kellie@margohalbert.com.au](mailto:kellie@margohalbert.com.au) with any questions.