

Group Dynamics with Michael Grinder,

Instantly become more Credible, Confident and Persuasive

Whether you are a trainer, manager, facilitator or chair of a group we all need to recognise what kind of group we are working with. Working with a group is like traveling – you have to know what country you are to select the appropriate language and behaviours. This program is a gold mine of strategies for dealing with every kind of group.

Learn and practise the latest innovations with Group Dynamics:

- Give your group even more energy by understanding the process behind the group dynamics.
- Learn how to interpret patterns that naturally exist in groups.
- Understand how to truly influence and lead others.
- Learn how to be aware of Leaders and Barometers in a group and learn the KEY to directing group energy.
- Capture, persuade and hold people's attention naturally.
- Effortlessly inspire people into action.
- Be able to elevate positive leaders and manage negative leaders.
- Dramatically enhance your group mastery skills.
- Learn strategies to circumvent resistance and take even more control your results.
- Recognise and increase the receptivity of people or groups to whom you present.
- Learn how to create a harmonious, productive and supportive environment.
- Be able to take care of yourself so that you remain healthy.
- Be able to apply what you learn to every aspect of your life!

Michael Grinder teaches others how to use influence verbally and non-verbally. Michael is a world renown expert in non-verbal communication, non-verbal leadership, group dynamics, advanced relationship building skills and presentation skills.

If one manages for the sole outcome of gaining compliance, then one is operating from power. We want to operate from influence. The power template is short-term, focuses on the issue level of the communication and is results-orientated. Whereas influence is longer term, focuses on the relationship level of the communication and is more process orientated.



DATE

Tuesday 22 & Wednesday 23 September 2020
9:00am - 4:30pm

LOCATION

St Martins Centre, Conference Suite, Level 9,
40 St Georges Terrace, Perth, WA, 6000

COST

The 2-day program investment is \$1200
Early Bird: \$999 if booked and paid before
23 August 2020

REGISTRATION

Secure your place now by visiting
<http://margohalbert.com.au/workshops>