

Engage ~ Lead ~ Inspire

PRESENTING TO INFLUENCE

*Greater results with more people
in less time.*

COURSE SUMMARY

Presenting to Influence is a two-day intensive workshop that will dramatically enhance your ability to plan and prepare a compelling conversation for greater outcomes.

KEY BENEFITS

This insightful, practical and results oriented program gives you the confidence to present your ideas with passion and impact.

- Rapidly and significantly improve your communication skills.
- Persuade, educate and present with ease, authority and influence.
- Create the outcomes you want with internal and external audiences including clients, employees, executives and Board Directors.

SKILLS DEVELOPMENT

Whether you're presenting to influence one on one, one to a select few, or one to a large group you will gain:

- Proven, effective tools to influence decision makers and engage your team
- Dramatically enhanced ability to plan and prepare a compelling conversation
- Self-confidence and persuasive skills to deliver your ideas with passion and impact

DURATION: Two consecutive days, 8-10 participants

CLIENT SPECIFIC

The program can be timed and tailored to suit your industry, people and specific outcomes.



TESTIMONIALS

"Margo has fantastic energy making a great learning experience with plenty of useful tools, examples and stories to share. I was amazed at the massive, noticeable improvement in all course participants in just 24 hours. Everyone enjoyed it and felt it was a fantastic learning experience."

Julie Shuttleworth, GENERAL MANAGER, FMG
WA TELSTRA BUSINESS WOMAN OF THE YEAR 2012

"Margo is inclusive and engaging and her experience shines throughout from start to finish. It was well worth taking the two days out for the Presenting to Influence Program." Max, ABN GROUP

"Never would I have thought that in two days I would have the confidence to present to strangers in a manner that keeps the audience engaged."

Amberley M, BARRICK GOLD

"The program is a must for people who need to influence others"

Jason, ANGLOGOLD ASHANTI

ABOUT THE FACILITATOR

MARGO HALBERT has a passion for the art of influence and presentation. Her techniques can help you communicate and lead more effectively. As a coach and workshop leader Margo makes mastering these advanced skills an enjoyable and achievable process. Her sound business acumen and results driven approach has made her a trusted business advisor for many of Australia's leading organisations and their senior executives.

QUALIFICATIONS

- High performance Coach & Mentor
- Past winner of WA Speaker of the Year
- Past National and State President of The Professional Speakers Association
- Accredited Executive Coach
- Certified Practitioner in Neuro-Linguistic Programming (NLP)
- Bachelor of Commerce (UWA)
- Accredited 360 Feedback Facilitator
- Facilitator for Behind Closed Doors - Women's Leadership
- Established and managed Rogen Australia (WA)
- Senior Business Development Lead - Oracle

BOOKINGS

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BOOK margohalbert.com.au/workshops