

Engage ~ Lead ~ Inspire

# PRESENTING TO INFLUENCE

*Greater results with more people  
in less time.*

## COURSE SUMMARY

Presenting to Influence is a two-day intensive workshop that will dramatically enhance your ability to plan and prepare a compelling conversation for greater outcomes.

## KEY BENEFITS

This insightful, practical and results oriented program gives you the confidence to present your ideas with passion and impact.

- Rapidly and significantly improve your communication skills.
- Persuade, educate and present with ease, authority and influence.
- Create the outcomes you want with internal and external audiences including clients, employees, executives and Board Directors.

## SKILLS DEVELOPMENT

Whether you're presenting to influence one on one, one to a select few, or one to a large group you will gain:

- Proven, effective tools to influence decision makers and engage your team
- Dramatically enhanced ability to plan and prepare a compelling conversation
- Self-confidence and persuasive skills to deliver your ideas with passion and impact

**DURATION:** Two consecutive days, 8-10 participants

## CLIENT SPECIFIC

The program can be timed and tailored to suit your industry, people and specific outcomes.



## TESTIMONIALS

*"Margo has fantastic energy making a great learning experience with plenty of useful tools, examples and stories to share. I was amazed at the massive, noticeable improvement in all course participants in just 24 hours. Everyone enjoyed it and felt it was a fantastic learning experience."*

Julie Shuttleworth, GENERAL MANAGER, FMG  
WA TELSTRA BUSINESS WOMAN OF THE YEAR 2012

*"Margo is inclusive and engaging and her experience shines throughout from start to finish. It was well worth taking the two days out for the Presenting to Influence Program."* Max, ABN GROUP

*"Never would I have thought that in two days I would have the confidence to present to strangers in a manner that keeps the audience engaged."*

Amberley M, BARRICK GOLD

*"The program is a must for people who need to influence others"*

Jason, ANGLOGOLD ASHANTI

## ABOUT THE FACILITATOR

MARGO HALBERT has a passion for the art of influence and presentation. Her techniques can help you communicate and lead more effectively. As a coach and workshop leader Margo makes mastering these advanced skills an enjoyable and achievable process. Her sound business acumen and results driven approach has made her a trusted business advisor for many of Australia's leading organisations and their senior executives.

## QUALIFICATIONS

- High performance Coach & Mentor
- WA Speaker of the Year
- President of National Speakers Association of Australia (NSAA)
- Accredited Executive Coach
- Certified Practitioner in Neuro-Linguistic Programming (NLP)
- Bachelor of Commerce (UWA)
- Accredited 360 Feedback Facilitator
- Facilitator for Behind Closed Doors - Women's Leadership
- Established and managed Rogen Australia (WA)
- Senior Business Development Lead - Oracle

## BOOKINGS

EMAIL [margo@margohalbert.com.au](mailto:margo@margohalbert.com.au)

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BOOK [margohalbert.com.au/workshops](http://margohalbert.com.au/workshops)